With Global Wings
Even Sky Is Not The Limit

IMI
INTERNATIONAL MANAGEMENT INSTITUTE
NEW DELHI
Shaping global leaders for tomorrow
Since its founding in 1981, IMI Delhi has been developing a unique pool of talent that has been serving the industry with outstanding results. IMI is guided by its mission to educate and develop socially sensitive, responsible and value adding leaders for tomorrow. Its comprehensive range of programs - covering postgraduate programs (PGDM, PGDHRM, PGDM-Banking & Insurance and the FPM) and executive education programs (Ex-PGDM and Management Development programs) - reflect IMI's tailor-made approach, and are designed to train entrepreneurs and managers who are destined to make a mark in whatever sphere of activity they enter. IMI's teaching method is focused upon four main goals: the ability to manage process through theoretical knowledge and practical experience, face complex business situations, rise to leadership thanks to authenticity and communication skills and finally develop abilities to integrate social and cultural issues in business.

IMI's executive education focuses on senior and top management training for leadership positions and further adds a pipeline of mid-career leaders through its qualification based program. With ten centres of excellence the research activity (over academic articles and publications in the last 5 years) at IMI has come a long way. The research brings together professors and companies and helps them generate a wealth of knowledge and management theory that is continuously contributing to the improvement of organizational performance for the 21st century. With a 65 strong faculty resource pool, it is bound to contribute further to the growth and development of management as a discipline. Its network of over 4,000+ active graduates that extends across companies and countries around the globe. Faced with the ever-changing challenges of globalization, IMI's strategy is to develop its resources, global presence and partnership network is in line with the goal of being ranked amongst the significantly influential business schools in the world.
Shri Sanjiv Goenka  
Chairman, IMI Board of Governors

Dr. Bakul Dholakia  
Director-General International Management Institute, New Delhi

Shri B.M. Khaitan  
Chairman & Managing Director Williamson Magor & Co. Ltd.

Shri Deepak Khaitan  
Managing Director Williamson Magor & Co. Ltd.

Shri D.H. Pai Panandiker  
Director-General RPG Foundation

Prof. Jagdish N Bhagwati  
Professor Columbia University

Shri Harsh Pati Singhania  
Managing Director J K Paper Ltd.

Shri Harshavardhan Neotia  
Chairman, Ambuja Realty

Ms. Savitri Kunadi  
Former Indian Ambassador to France

Nominee of State Board of Technical Education

Shri Sunil Mitra, IAS  
Independent Director, Edelweiss Financial Services Ltd  
Former Finance Secretary, GoIM

Prof. Ramesh Behl  
Director, International Management Institute, Bhubaneswar

Shri Deepak Parekh  
Chairman HDFC & Infrastructure Finance Dev. Corpn

Prof. M M Pant  
Former Pro-Vice Chancellor, IGNOU

Shri P.K. Khaitan  
Sr. Advocate, Supreme Court

Shri V K Sharma  
Executive Director (Retired), RBI

Shri N.K. Singh  
Former Member, Planning Commission of India

Mr. V.C. Agrawal  
President - Corporate HR RP-SG Group

Nominee of AICTE Regional Office
IMI's PGDM is approved by AICTE, accredited by NBA, SAQS (South Asian Quality Assurance System) and Association of MBA's (AMBA UK). Designed keeping in mind the learning needs for the rapidly changing business environment, the PGDM program equips students with conceptual skills and practical knowledge. IMI continues to imbibe its focus creating visionaries who are socially sensitive and responsible. The PGDM was launched in 1993 and the PGDM-HR was launched in 2007. This year a new PGDM programme in Banking and Insurance is being launched. Besides these there is the Executive PGDM for mid-career executives that was started in 1984 and is a 15 month programme with a six-week international immersion.
PGDM Programmes Year I

**Term 1**
(Jun. - Sept.)
Compulsory Core courses

**Term 2**
(Sept. - Dec.)
Compulsory Core courses

**Term 3**
(Jan. - Mar.)
Compulsory Core courses

**Term 4**
(June - Sept.)
One core course & Five Electives

**Term 5**
(Sept. - Dec.)
Four Electives

**Term 6**
(Dec. - Mar.)
Three Electives

PGDHRM Programmes Year I

**Term 1**
(Jun. - Sept.)
Compulsory Core courses

**Term 2**
(Sept. - Dec.)
Compulsory Core courses

**Term 3**
(Jan. - Mar.)
Compulsory Core courses (including CIP*)

**Term 4**
(June - Sept.)
Three core courses & Three Electives

**Term 5**
(Sept. - Dec.)
Three core courses & Three Electives

**Term 6**
(Dec. - Mar.)
One Core Course & One Electives

PGDM (B&FS) Programmes Year I

**Term 1**
(Jun. - Sept.)
Compulsory Core courses

**Term 2**
(Sept. - Dec.)
Compulsory Core courses

**Term 3**
(Jan. - Mar.)
Compulsory Core courses

**Term 4**
(June - Sept.)
Four core courses & Two Electives

**Term 5**
(Sept. - Dec.)
Three core courses & Three Electives

**Term 6**
(Dec. - Mar.)
One Core Course & Two Electives

PGDM (B & FS) Programmes Year II
Courses in the 2nd year are designed to offer students an opportunity to pursue their interests in various functional areas. A student can specialize in more than one area, the areas being Marketing, Finance, Information Systems and Operations. In the PGDM program specialization is not offered in the area of Organization Behavior and Human Resource Management. A student also has an opportunity to pursue a Course of Independent Study (CIS) in lieu of an elective, to further his/her interest in a particular area, subject to meeting the conditions specified for the purpose and reviewed from time to time. Every year some new industry specific or industry driven electives are developed and offered. Some of the recent ones that have been added are: Business Analytics, Luxury Brand Management, Game theory applications for Competition, Semiotics and Brand Communications.

Faculty at IMI enjoys academic freedom to adopt appropriate pedagogy for imparting education. Pedagogy is a combination of lectures, case discussions, presentations, assignments and project work. The primary emphasis is on interactive and participative methods of learning. Faculty for the program is primarily in-house from IMI and also includes Adjunct or Visiting faculty. Guest lecturers from industry practitioners are also organized to expose students to the current business environment and practices.
PGDHRM Curriculum

CORPORATE IMMERSION PROGRAMME

Various interventions like corporate immersion, corporate mentoring, live projects are incorporated in the HR program to enhance the corporate exposure and learning of the students. Corporate Immersion cum mentoring program offers students the opportunity to interact and learn from corporate mentors and gain an insight into the strategic role of HR in overall corporate strategy. The mentoring program helps the students in making better career choices and make a smooth transition to the corporate world. In the second year, the students are also exposed to live industry projects to enhance their learning on practical implications of HR policies.

COURSE PEDAGOGY

Faculty at IMI enjoys academic freedom to adopt appropriate pedagogy for imparting education. Pedagogy is a combination of lectures, case discussions, presentations, assignments and project work. The primary emphasis is on interactive and participative methods of learning. Faculty for the program is primarily in-house from IMI and also includes Adjunct or Visiting faculty. Guest lecturers from industry practitioners are also organized to expose students to the current business environment and practices.

PGDHRM CORE COURSES

- Behavior in Organizations
- Industrial Relations – I & II
- Business Economics
- Leadership
- Business Statistics
- Learning & Development
- Competency Management & Assessment Center
- Legal Framework of Employment
- Corporate Social Responsibility & Sustainable Development
- Management of Change
- Corporate Immersion
- Managing Oral Communication
- Conduct of Social Inquiry
- Marketing Management
- Compensation & Reward Management
- Organizational Design and Development
- Corporate Social Responsibility
- Operation Management
- Ethical Issues in HR
- Principles & Practices of Corporate Governance
- Employee Relations I & II
- Personal Growth Lab
- Human Financial Accounting and Analysis
- Performance Management Systems
- Human Resource Information Systems
- Recruitment and Selection
- HR Systems and Processes
- Strategic Management
- IT for Decision Making
- Strategic HRM
- International HRM & Cross Cultural Management
- Written Analysis & Communication
Post Graduate Diploma in Management with Banking & Financial Services specialization, being a dedicated program, offers electives to students in the Second Year which relate to both the Banking & Financial Services area, as well as the various functional domains of General Management. Students are at the liberty of choosing their domain of interest. Some of the electives specific to the domain of the B&FS course are Treasury & Foreign Exchange Risk Management, Wealth Management & Alternative Investments, Fixed Income Securities, Sales Planning and Relationship Management and Rural Marketing of Banking and Insurance.

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**Batch Profile**

**PGDM**

- **Educational Background**
  - Engineering: 37%
  - Commerce: 67%
  - Pure Sciences: 5%
  - Pharmacy: 1%

- **Gender Distribution**
  - Male: 42%
  - Female: 58%

- **Work Experience (Year-wise)**
  - Freshers: 6%
  - 1-12 months: 17%
  - 13-24 months: 33%
  - 25-36 months: 33%
  - more than 36 months: 11%

- **Work Experience (Sector-wise)**
  - Advertisement & Retail: 2%
  - Consulting: 7%
  - BFSI: 7%
  - IT: 3%
  - Manufacturing: 12%
  - Energy: 7%
  - Others: 66%

**PGDMHR**

- **Educational Background**
  - Engineering: 23%
  - Commerce: 69%
  - Pure Sciences: 8%

- **Gender Distribution**
  - Male: 82%
  - Female: 18%
IMI takes pride in being the country’s first corporate sponsored B-School. Year after year, the corporates trust the Institute and send their middle level managers who study under the sponsorship of their company at the Institute for 15 months. This course, set up in 1984, involves ten and a half months of course work at IMI Delhi and then an course at a premier B-School in Europe which has an MoU with IMI Delhi for the same. The students then do a dissertation for the next three months and finish their diploma. The company sponsored candidates finish this at their own workplace.

Though the course attracts the corporate sponsored candidates more, the course is open to self sponsored candidates who meet the eligibility criteria. The students of the Executive PGDM program usually have a solid working experience backing them. When they take a break from work to study, it makes it all the more practical to see, relate and hence assimilate things quickly, which is evident in the course being shorter than that of the usual Full Time PGDM.

The Programme spread over 15 months has also has flexibility of pursuing it without international module: The option without the international module consists of 12 months of course work over 4 trimesters of 11 to 12 weeks each, and three months of field research project at the end of the course work. The entire course work is held on campus in Delhi.

The PGDM (Executive) course structure can be detailed as follows:

- **Term 1**
  - (May - Aug.)
  - Compulsory Core courses

- **Term 2**
  - (Aug. - Nov.)
  - Compulsory Core courses

- **Term 3**
  - (Nov. - Feb.)
  - Three Core courses & Five Electives

- **Term 4**
  - (Feb. - May.)
  - One core course & Three electives

*Five weeks International study model (optional)
IMI is known for its excellent faculty and high quality intellectual capital. The following Centers of Excellence have been established with a view to provide impetus to specific research and conduct training programs for industry executives, and to develop specialized electives for management students.

- Center for Advanced Banking and Financial Markets
- Center for Family Business and Entrepreneurship
- Center for Infrastructure Sector Financing
- Center for Excellence in Manufacturing and Supply Chain Management
- Center for Corporate Citizenship and Social Responsibility
- Center for Sustainable Development
- Center for Human Values & Leadership
- Centre for Management of Innovation and Technology
- Center for Social Sector Governance
- Center for Women Leadership

IMI Delhi has been accredited by national, regional and global organisations and thus has achieved the NBA, SAQS and AMBA accreditation. Poised to make a mark at the global level efforts are on to gain the other coveted accreditations so as to establish itself as an Institution of global standards and repute.

<table>
<thead>
<tr>
<th>Magazine</th>
<th>IMI Rankings</th>
<th>2013</th>
<th>2014</th>
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<tbody>
<tr>
<td>NHRD - People Matters</td>
<td>Overall Rankings</td>
<td>6th</td>
<td>6th</td>
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<tr>
<td>Business Today</td>
<td>Overall Rankings</td>
<td>10th</td>
<td>9th</td>
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<tr>
<td>Outlook</td>
<td>Overall Rankings</td>
<td>11th</td>
<td>11th</td>
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<tr>
<td>Business World</td>
<td>Overall Rankings</td>
<td>12th</td>
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</table>
IMI has established a strong offers several exchange programs with global universities to students and faculty to enlarge their exposure to the global business environment. Some of the universities are:

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<tr>
<th>AIT Bangkok</th>
<th>Korea University Business School</th>
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<tr>
<td>Albany State University, Georgia</td>
<td>Lahore University School of Management</td>
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<td>Aston Business School Birmingham</td>
<td>MIP School of Management, France</td>
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<tr>
<td>Chinese University Hongkong</td>
<td>Rotman School of Management Canada</td>
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<td>CMR, Mauritius</td>
<td>SANEI SDA Bocconi, Milan</td>
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<td>ESC Rennes, France</td>
<td>Thunderbird School of Management, USA</td>
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<td>ESCP Europe</td>
<td>Univ. of Graz, Austria</td>
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<td>Flinders University, Australia</td>
<td>Univ. of Jyavaskyla, Finland</td>
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<tr>
<td>Frankfurt School of Finance &amp; Management, Germany</td>
<td>The Universidadeo Do Estadao Do Rio De Janeiro, Brazil</td>
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<td>Grenoble GSM, France</td>
<td>Univ. of Luxembourg</td>
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<td>IDRAC Lyon, France</td>
<td>Univ. of Tampere, Finland</td>
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<td>IESEG School of Management, France</td>
<td>University of Durham, UK</td>
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<td>Zeppelin University, Germany</td>
<td>University of Maryland, University College</td>
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<tr>
<td>UCL Louvain –la-neuve, Belgium</td>
<td>University of New Castle UK</td>
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<tr>
<td>International Centre for promotion of Enterprise Ljubljana, Slovenia</td>
<td>Institute of Accountancy Arusha, Tanzania</td>
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Indian Technical and Economic Cooperation (ITEC) is a bilateral assistance program run by the Government of India. It is a demand-driven, response-oriented program that focuses on addressing the needs of developing countries through innovative technological cooperation between India and the partnering nation. Along with its corollary the Special Commonwealth Assistance for Africa Programme, ITEC covers 158 countries across Asia, Africa, Latin America, Central and Eastern Europe, and several Pacific and Caribbean nations.

The International Management Institute is a nodal institution for ITEC courses in India. These courses aim to enable global participants to understand the diverse culture and develop relationships across countries to reduce conflict, increase tolerance and establish peace and harmony. Organizational performance, whether in the government, public sector, private sector or NGOs, is dependent in many ways on the quality of understanding of the context and the leaders available to drive the organization forward.

There are two types of courses, one type are focussed on developing general management capability and the other are functional capability courses like Supply chain Management. Participants from over 35 countries have been on these programmes.

Various ITEC approved courses being undertaken at IMI are:

- Strategic Management for Emerging Markets
- Corporate governance and excellence in management of Public enterprises
- Excellence in Public services through market orientation
- Operation Management (C-COM)
- Performance Management System: A strategic tool
- General Management
- 15 month Executive Post Graduate Diploma in Management
Achievers

The IMI Alumni Association better known as "Achievers" is a family of more than 4000 Alumni. Many of them, successful in their respective fields, contribute to the growth of the institute and its members by their support and expertise. "Achievers" - The Alumni Association of IMI works towards integrating IMI's Alumni, well placed in industry and public systems in India and abroad, into the affairs of the college. The underlying objective is to further reinforce a fruitful industry-academic cooperation that is the cornerstone of every business school's eminence. Senior alumni visit IMI from time to time to share their experiences and also lend support to IMI's placement activity. To this intent, the Association has chapters now operating from New Delhi, Mumbai, Bangalore, Calcutta and Chennai, which meet frequently.
**SOME OF OUR PAST RECRUITERS**

<table>
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<tr>
<th>Company Name</th>
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<tr>
<td>A.T. Kearney Ltd.</td>
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<td>ABP Pvt. Ltd.</td>
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<td>Accenture Services Pvt. Ltd.</td>
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<td>Adidas India Marketing Pvt. Ltd.</td>
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<td>Aditya Birla Group</td>
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<td>ADM Agro Industries India</td>
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<td>Aricent Group</td>
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<td>Asian Paints (India) Ltd.</td>
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<td>Axis Bank Ltd.</td>
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<td>Balmer Lawrie &amp; Co. Ltd.</td>
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<td>Bloomberg-LP</td>
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<td>Barclays Bank PLC</td>
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<td>BATA India Ltd.</td>
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<td>Bennett, Coleman &amp; Co. Ltd.</td>
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<td>Berger Paints India Ltd.</td>
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<td>Bharat Petroleum Corporation Ltd.</td>
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<td>Birla- Walmart</td>
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<td>Boston Scientific International BU</td>
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<td>British Oxygen Company</td>
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<td>Ceat Ltd.</td>
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<td>Central Bank of India</td>
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<td>Citicorp Finance (India) Ltd.</td>
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<td>Cognizant</td>
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<td>Credit Analysis &amp; Research Ltd.</td>
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<td>Crisil Ltd.</td>
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<td>Cyber Media</td>
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<td>Dabur India Ltd.</td>
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<td>DCM Shriram Consolidated Ltd.</td>
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<td>Deutsche Bank</td>
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<td>Deloitte Consulting India Pvt. Ltd.</td>
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<td>DHL Express (India) Pvt. Ltd.</td>
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<td>Ernst &amp; Young Pvt. Ltd.</td>
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<td>Escorts Ltd.</td>
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<td>Genpact</td>
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<td>Graill Research Pvt. Ltd.</td>
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<td>Grasim Industries Ltd.</td>
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<td>GUK Bio</td>
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<td>Hero Honda Motors Ltd.</td>
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<td>HDFC Bank Ltd.</td>
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<td>Hindustan Coca Cola Beverages Pvt. Ltd.</td>
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<td>Hindustan Unilever Ltd.</td>
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<td>Honkong and Shanghai Banking Corporation Ltd.</td>
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<td>ICICI Bank Ltd.</td>
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<td>ICRA Ltd.</td>
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<td>IDBI Bank Ltd.</td>
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<td>Idea Cellular Ltd.</td>
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<td>Indian Airlines</td>
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<td>Indian Oil Corporation Ltd.</td>
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<td>IndusInd Bank Ltd.</td>
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<td>ING Vysya Bank Ltd.</td>
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<td>ITC Ltd.</td>
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<td>J.K. Group of Industries</td>
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<td>Jenson &amp; Nicholson Ltd.</td>
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<td>JP Morgan Services India Pvt. Ltd.</td>
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<td>JSW Steel Ltd.</td>
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<td>Kotak Mahindra Ltd.</td>
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<td>Larsen &amp; Tuobro Ltd.</td>
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<td>Lehman Brothers Services India Pvt. Ltd.</td>
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<td>Mahindra &amp; Mahindra Ltd.</td>
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<td>Maruti Udyog Ltd.</td>
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<td>MB Holdings Company (L.L.C) Oman</td>
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<td>McKinsey Knowledge Centre India Pvt. Ltd.</td>
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<td>Oil and Natural Gas Corporation Ltd.</td>
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<td>Oracle Software India Ltd.</td>
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<td>Panasonic India Pvt. Ltd.</td>
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<td>Pepsi Foods Pvt. Ltd.</td>
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<td>Philips India Ltd.</td>
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<td>Pricewaterhouse Coopers Pvt. Ltd.</td>
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<td>Ranbaxy Laboratories Ltd.</td>
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<td>Reebok India Ltd.</td>
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<tr>
<td>Reliance Industries Ltd.</td>
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<tr>
<td>Satyam Computer Services Ltd.</td>
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<tr>
<td>SBI Capital Markets Ltd.</td>
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<td>Shriram Honda Power Equipment Ltd.</td>
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<td>Tata Tele Services Ltd.</td>
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<td>Vodafone Essar Ltd.</td>
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<td>Wipro Infotech Ltd.</td>
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</tbody>
</table>
FINANCE AREA

• Aman Srivastava
  PhD, MBA

• Barnali Chaklader
  Ph.D., MBA

• Chhavi Mehta
  Ph.D. (IIT Delhi), PGDM

• Deepak Tandon
  Ph.D. (USA), MBA (FMS, Delhi University)

• Gauri Shankar
  Ph.D. (Delhi School of Economics)

• Harsh Vardhan
  Ph.D. (FMS, Delhi University), M.Sc. (IIT Kanpur)

• Himadri Das (on sabbatical)
  Ph.D. (Univ. of Virginia, USA), MBA (IIT Delhi)

• Naval Bharti Verma
  FPM (IIM Ahmedabad)

• Prashant Gupta
  Ph.D., M Phil,

• R. K. Arora
  Ph.D (IIT Delhi), MBA

• R.R. Sharma
  MBA, CAIIB

• Rajeev Seth
  MBA, CAIIB

• Sanjay Dhamija
  CFA, FCMA, M.Com.

MARKETING AREA

• D.K. Batra
  Ph.D., MBA (FMS, Delhi University)

• Manaswini Acharya
  Ph.D. Fulbright Scholar (University of Virginia Charlottesville)

• Nalin Jain
  MBA (FMS, Delhi University)

• Neena Sondhi
  Ph.D (Delhi University)

• P C Mehra
  PGDM (XLRI)

• Pinaki Dasgupta
  Ph.D. (BU), MBA

• Shiva Nandan
  Ph.D. (University of Texas), MBA

• Supriya M. Kalla
  FPM, MBA (MICA)

INFORMATION MANAGEMENT AREA

• Himanshu Joshi
  PGDM, B.E.

• Prageet Aeron
  FPM (IIM-A)

• Prerna Lal
  MBA (IIT Roorkee), B.E.

• Ramesh Behl (on sabbatical)
  M.Sc., EDBA

• Shilpi Jain
  Ph.D., MBA

OPERATIONS AREA

• Alok Kumar Singh
  FPM (IIM Indore)

• Arvind Chaturvedi
  Ph.D. (IIT Delhi), M.Sc. (IIT Kanpur)

• Bhimaraya Metri
  PhD (IIT Mumbai)

• Deepak Chawla
  FPM (IIM Ahmedabad), M.Stat (ISI-Kolkata)

• Kakali Kanjilal
  Ph.D., M.Sc.

• Pradip K Bhaumik
  Fellow (IIM-A), B.Tech (IIT Delhi)

• Siddharth Varma
  Ph.D., MBA

ECONOMICS AREA

• Arindam Banik
  Ph.D. (Delhi School of Economics)

• Arnab K. Deb
  Ph.D. (University of Connecticut, Storrs, U.S.A)

• Rajeev Anantaram
  Ph.D. (University at Pittsburgh)

• Rajat Kathuria (on sabbatical)
  Ph.D. (University of Maryland)
OUR FACULTY

OB-HR AREA

• Afsha Dokadia
  MBA

• Asha Bhandarker
  Ph.D., Senior Fulbright Fellow
  (Darden USA)

• Baldev R. Sharma
  Ph.D., (Michigan State
  University, USA), M.A. (Oberlin
  College, USA)

• B. K. Srivastava
  Ph.D. (Southern Illinois
  University)

• Dinesh Khurana
  Ph.D. (University of Delhi),
  PGDM

• Irfan. A. Rizvi (on sabbatical)
  Ph.D. (University of Delhi),
  PGDPM

• Kshitija Wason
  Ph.D. (IIT Delhi) M. A.
  Psychology, (Delhi University)

• Mamta Mohapatra
  Ph.D., M.A. (PMIR)

• Richa Awasthy
  Ph.D., M.A. (Psychology)

• R.P. Ojha
  PGDM (XLRI)

• Satish K Kalra
  Ph.D. (TISS, Mumbai), M.A.
  (Psychology)

• Shailendra Nigam
  Ph.D., MBA

• Soni Agrawal
  Ph.D. (IIT, Kharagpur)

• Subir Verma
  FPM (IMA-A), M.Phil (Delhi
  University)

• V. Chandra
  Ph.D., M.A.

• Sriparna Basu
  Ph.D. (University of Illinois at
  Urbana-Champaign, USA)

• Abhisheek Nirjar
  Ph.D (Sheffield University, UK),
  MBA

• Arun K. Rath, IAS
  Fellow (AIMA)

• Ashutosh Khanna
  Ph.D. & M.Sc. (London School
  of Economics, U.K)

• G.K. Kapoor
  Ph.D. (Delhi University), M.Com.

• G.K. Agarwal
  M.S. (MSU, USA ), PGDM

• Sonu Goyal
  Ph.D. (FMS, Delhi University),
  MBA

• Vijay Kumar Seth
  Ph.D. (Delhi University), M.A.

COMMUNICATION AREA

• Sriparna Basu
  Ph.D. (University of Illinois at
  Urbana-Champaign, USA)

• Soni Agrawal
  Ph.D. (IIT, Kharagpur)

• Subir Verma
  FPM (IMA-A), M.Phil (Delhi
  University)

• V. Chandra
  Ph.D., M.A.

• Sriparna Basu
  P h.D. (University of Illinois at
  Urbana-Champaign, USA)

• Abhisheek Nirjar
  Ph.D (Sheffield University, UK),
  MBA

• Arun K. Rath, IAS
  Fellow (AIMA)

• Ashutosh Khanna
  Ph.D. & M.Sc. (London School
  of Economics, U.K)

• G.K. Kapoor
  Ph.D. (Delhi University), M.Com.

• G.K. Agarwal
  M.S. (MSU, USA ), PGDM

• Sonu Goyal
  Ph.D. (FMS, Delhi University),
  MBA

• Vijay Kumar Seth
  Ph.D. (Delhi University), M.A.

STRATEGY AND GENERAL MANAGEMENT

• Ashutosh Khanna
  Ph.D. & M.Sc. (London School
  of Economics, U.K)

• G.K. Kapoor
  Ph.D. (Delhi University), M.Com.

• G.K. Agarwal
  M.S. (MSU, USA ), PGDM

• Sonu Goyal
  Ph.D. (FMS, Delhi University),
  MBA

• Vijay Kumar Seth
  Ph.D. (Delhi University), M.A.

ADJUNCT FACULTY

• P. Dwarkanath
  Former Director - Group Human
  Capital, Max India Ltd.
  Former Director- HR & Admin,
  GlaxoSmithKline

• Ramesh Bhat
  Professor (Finance), IIM-A;
  Assistant Director, Institute of
  Chartered Accountants; Advisor
  to the Ministry of HRD; Dean at
  NMIMS

• Vijay Vancheswar
  PhD, M.Tech (IIT Delhi), Former
  Professor IMI Delhi

• Yasho V. Verma
  Ph.D (IIT Khargpur), Former
  CEO Onida & COO LG India

• Somonnoy Ghosh
  M.Tech ( IIT Kanpur), MBA

• Sunil Maheshwari
  FPM (IIM Ahmadabad), B.Tech
  (IIT Delhi)
Distinguished Corporate leaders have been regular visitors to IMI Delhi for interacting with the Students and faculty. Over the years some of the leaders who have come to IMI include the following:

- Anil Agarwal, Vedanta group
- Mahesh Bhatt, Film Maker
- Anadi S. Pande, Hero Moto Corp/ Punj Lloyd Group HR head
- P. Dwarkanath, Advisor, Legal and Regulatory Affairs, Max India Ltd
- S.A Siddiqui, Maruti Suzuki Ltd.
- Srivatsa Krishna, IAS
- Arun K. Jain, MD, Fluor Daniels India

At the same time academicians of global repute have also been visiting IMI. Dr. Anil K. Gupta from University of Maryland who is known world over for his work on strategic Innovation spoke on 'Global Megatrends' highlighting the issues and challenges that the world faces today visits IMI regularly.

IMI, New Delhi and Mercer Consulting (India) Pvt. Ltd. have joined hands to co-create curriculum and train future leaders. The courses in the curriculum of IMI such as compensation & reward management, performance management system and learning & development would be co created to enhance industry relevance and help students in connecting the dots.

The institute regularly invites experts to conduct workshops on emerging subjects of attention. Some of the workshops that happened recently were on

- Web Analytics and Business Intelligence
- Entrepreneurship
- Six Sigma
- Luxury Brand Management
- Semiotics & Brand Communications
IMI, New Delhi has been able to carve a niche for itself in the corporate world by delivering successful managers and leaders, year after year. Because of its name, the Institute today is trusted with the responsibility of boosting competencies of existing managers and executives at various levels.

Every year, IMI, New Delhi conducts about 70-100 training programmes that are aimed at senior-level and top-level management capability building. These are conducted at the IMI campus or at any other location across the country. These programmes are organised all around the year and cover different functional areas such as operations, strategy, finance, etc.

These programmes help the participants in revising fundamental concepts and also in taking up responsibilities which require a set of specific skills. These also help them in enhancing their leadership skills. Some of the programmes that are conducted regularly are:

- Board level Workshops
- Three days Directors Conclave (for Board members)
- Advance Management Programme for banking Sector (RBI and Commercial Banks)
- Global Leadership Programme (Functional heads)
- Wealth Creating Mindset (for various companies, for middle, senior and top management)
- Host of Open Programmes offered by IMI Faculty on Contemporary and Emerging Issues.
- One Week Programme for visiting groups of Managers from Rotman School of Management, Canada and ESSEC Business School France.
Consultancy at IMI is “a way of life” for faculty members and the institution as a whole. Consultancy and research go hand in hand along with teaching to management graduates in the institute. This also enriches practical knowledge of the faculty members to take it to class rooms, while teaching. IMI is specialized in diagnostic and problem solving studies and preparation of corporate plans and strategies for corporations. IMI has been a leading B-School helping organization in enhancing their competencies, effectiveness and competitiveness. IMI is also specialized in identifying training and development needs and implications in terms of job performance of a group of individuals in an organization.

Faculty Members at IMI are not only qualified in terms of their specialization in various fields but many of them have diverse industry backgrounds as a part of their professional experience apart from academics. This in fact helps IMI to focus on consultancy across industries and across functional areas of business. IMI is well recognized for their consultancy in large number of private sector organizations, Public Sector Undertakings, Central and state governments, NGOs and various international bodies. Some of the organizations for whom consultancy work has been executed by IMI faculty are CDC, SCOPE, WHO, UNDP, BATA, DEPARTMENT OF AYUSH, SAIL, IOC, CPCL to name a few.
The Institute encourages students to take student driven academic/professional initiatives to compliment their classroom learning with practical aspects of the real business world. To facilitate the process, the students have formed three committees as well as thirteen clubs which are guided by their respective faculty members experts the field.

**Branding & Media Relations Committee**
The mission of Branding and Media Relations committee is to work in unison with other initiatives at IMI. It endeavors to continuously and consistently build Brand IMI and disseminate awareness about the institution. The committee handles all the social media platforms and is responsible for internal and external communication. Another of its objective is to act as a bridge between the institute and the candidates aspiring to join the institute every year. The committee plays a key role in all the activities that start right from designing of admission brochure and till the post induction settlement of the new entrants in the college.

**Corporate Relations & Placement Committee**
The Corporate Relations & Placement Committee at IMI is a student driven body responsible for building and strengthening corporate relations with organizations. The major focus lies in reaching out to recruiters and inviting them to campus to gauge the potential and quality of students. Apart from the recruitment process, the Committee also works towards engaging corporates through the medium of various student initiatives and activities. It organizes a Business Thought Leadership (BTL) Series wherein Corporate Leaders are invited to address the students and enlighten them with their enriching industry experience.

**Alumni Relations Committee**
The Alumni Relations Committee (ARC) is a student driven initiative which manages alumni relations but while augmenting alumni engagement with the institute. The committee invites various eminent alumni to deliver guest lectures and workshops across functional areas and general management, organizing Alumni Mentorship Program and alumni interactive sessions for students, thus enabling students to learn and imbibe from industry relevant experiences.
Life @ IMI
Life @ IMI
In case you would like to contact for a specific purpose the details of the people responsible for various activities are given below.

<table>
<thead>
<tr>
<th>Service</th>
<th>Name</th>
<th>Email</th>
<th>Phone</th>
</tr>
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<tbody>
<tr>
<td>Placements, Corporate Relations</td>
<td>Dean, Placement and Corporate Relations</td>
<td><a href="mailto:dean.corprels@imi.edu">dean.corprels@imi.edu</a></td>
<td>+91-11-47194133</td>
</tr>
<tr>
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</tr>
<tr>
<td>Academic Programme</td>
<td>Dean Academic Programmes</td>
<td><a href="mailto:deangp@imi.edu">deangp@imi.edu</a></td>
<td>+91-11-47194138</td>
</tr>
<tr>
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<tr>
<td>Research and FPM</td>
<td>Dean Research &amp; Fellow Program</td>
<td></td>
<td>+91-11-47194138</td>
</tr>
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</tr>
<tr>
<td>MDP</td>
<td>Dean (Dean Executive Education - MDP)</td>
<td><a href="mailto:deanmdp@imi.edu">deanmdp@imi.edu</a></td>
<td>+91-11-47194132</td>
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<tr>
<td>Admissions</td>
<td>Chairperson Admissions</td>
<td></td>
<td>+91-11-47194258</td>
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<tr>
<td>Media Relations</td>
<td>Chairperson Media relations</td>
<td><a href="mailto:chairperson-brandingandmedia@imi.edu">chairperson-brandingandmedia@imi.edu</a>,</td>
<td>+91-11-47194117</td>
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</tr>
<tr>
<td>International Relations and Consultancy</td>
<td>Dean - International Relations and Consultancy</td>
<td><a href="mailto:deanir@imi.edu">deanir@imi.edu</a>, <a href="mailto:deanconsulting@imi.edu">deanconsulting@imi.edu</a></td>
<td>+91-11-41688294</td>
</tr>
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</table>
INTERNATIONAL MANAGEMENT INSTITUTE
NEW DELHI
——— Shaping global leaders for tomorrow ———

B-10, Qutab Institutional Area, Tara Crescent, New Delhi - 110016
website: www.imi.edu, Ph: +91-11-47194100/200, 46012730

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